

[Subscribe](#) | [News Alerts](#) | [Weekly Digest](#) | [Events](#) | [ENN Blog](#) | [RSS](#) | [Advertise](#)



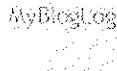
My Subs Login:

[Forgot yr.](#)

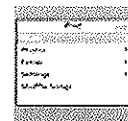
[Business](#) | [Consumer](#) | [Telecoms & Mobile](#) | [Internet](#) | [Digital Marketing](#) | [Security](#) | [Investment](#) | [Markets](#) | [e-Government](#) | [New](#)



**Review: La Fontenna**  
The folks at FON have released a Wi-Fi signal booster aerial to help spread the word. But does it work? [»more](#)



**Web Pick: MyBlogLog**  
This utility adds a little something for everyone. Put faces to visitors & see who likes your prose. [»more](#)



**Homework**  
Take part i and you co of 10 USB



Have you considered the advantages that **homeworking** can offer your organisation?

## TELECOMS & MOBILE

# Smart Telecom announces two major contracts

07-08-2007  
by Stephen Errity



**Search ENN**

[» Advanced Search](#)

**Get RSS Feed**

Choose one or all of our RSS Newsfeed Channels  
[» Find out more](#)

Smart Telecom has signed contracts with SAP and Galway County Council worth an estimated EUR235,000, the company announced Tuesday.

[Click here to make EN](#)

Galway County Council will use Smart's Next Generation Network (NGN) to connect all its Galway City offices to the Government VPN (Virtual Private Network) using fibre and private DSL connectivity. In addition, Smart Telecom will provide software firm SAP with a new E-Line connection between its operations in Dublin and Belfast, as well as reinforcing the existing infrastructure between the company's Dublin and Galway offices.

Commenting on the announcement, Michael Martyn, IT technical development project leader with Galway County Council said: "The Smart Telecom service to date is excellent and the deployment of additional services has been very smooth."

Stephen Fay, IT infrastructure coordinator at SAP added, "Smart Telecom has been able to provide us a highly reliable service that is flexible and scalable to meet our changing business needs."

The Galway County Council and SAP contracts are set to run for an initial 24 and 36 months respectively. They are the first in what Smart says will be a series of customer announcements within the corporate and public sector following the company's EUR90 million revamp in June of this year.

[Sign up for FREE E](#)

Smart received the funding boost through a refinancing deal and the acquisition of the T50 fibre network in Dublin. The deal involved EUR65 million in refinancing along with the acquisition by Smart Telecom's parent company, Smart YuRoE Broadband (SYB), of 90 percent of the T50 network, which is valued at EUR25 million.